

## Case Study Case Study

This successful exchange only took <u>8 days</u> to complete, instead of the usual 90 days for a commercial property exchange. The investor deferred over \$1.2M in capital gains taxes, and now receives passive monthly income deposited directly to his bank account. The brokers earned more than \$100,000 on the transaction.

**TUE**Nov 20, 2018

**Presentation** to Broker

**MON** Nov 26, 2018

Client learns of Available DST Offering **TUE**Dec 4, 2018

Call with
Client. They
Commit to
DST Offering

Day 8
WED
Dec 12, 2018

Deal Closed 8 DAYS
FROM CALL TO CLOSE



